

# ATTENTION DENTISTS: HOW WOULD YOU ACCEPTANCE RATE OF 70% OR MORE?

**CREEKSIDE DENTAL, P.C.**  
Kerry L. Ransdell, D.M.D.

507 Bristol Road  
Bristol, ME 04539

207-563-6044

# ≡ A CASE

## SCHEDULE A FREE STRATEGY SESSION TO LEARN 5 Steps to DOUBLE YOUR CASE ACCEPTANCE in 30 Days

SIMPLY FAX THIS FORM TO (703) 655-1415. WITH YOUR INFORMATION FILLED IN BELOW

- Do any of the following apply to you?**
- » You're frustrated with all the cases you send to the front desk that don't close.
  - » You're spending a lot of money on advertising, but aren't getting a good return on investment.
  - » You could be producing and collecting more than you are now.
  - » You know your case acceptance could be better.
  - » You worry about money when you're not at the office.

## **CASE ACCEPTANCE ACADEMY**

CASE ACCEPTANCE ACADEMY IS A CUTTING-EDGE TRAINING COMPANY LOCATED IN STERLING VIRGINIA THAT TEACHES DENTISTS AND STAFF HOW TO EFFECTIVELY CLOSE TREATMENT PLANS.

 **If any of the above apply to you, then you need the STRATEGY SESSION with Jeff Palmer.**

*"My staff and I closed our first big case the next week. It sparked excitement amongst the staff and had me very motivated to continue closing cases."*  
- Nicholas Daniel, DDS

*"My front desk staff is trained and can handle existing and new patients. They can get them to arrive to the office. I now have a certainty in getting patients to accept treatment resulting in 2X increase of my weekly sales."*  
- Garland Davis, DDS

If you prefer, you can visit <http://bit.ly/30strategy> to sign up for your **FREE Strategy Session**

**Simply fax this form to (703)-655-1415.**

_____ Doctor Name	_____ Date
_____ Cell Phone	_____ Primary Email
_____ Office Phone	_____ Fax
_____ Requested Date and Time for Strategy Session	
_____ Option 1	_____ Option 2

I want to schedule my 1 hour FREE Case Acceptance Booster Strategy Session (\$295 Value)

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*"Really what you did is walked in the office how we're doing on the phones and the c job on the phones, you don't get to prese don't get to collect any money, right? So t sorts of other complicated things and analysis but if these two things are off, your whole business is in the tank. So I really like how you've just kept it simple and, man, it's good stuff."*

*ing to measure. One is t. If you're doing a bad nting treatment, you are. You can add in all*

**Jerry Jones**

**Jerry Jones Direct, Clear Path Society®**

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*"I see results. The proof of the program is in the instant results."*

**Liza Minovi, DDS**

**Minovi Dental  
Washington, DC**

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**Garland Davis, DDS**

**Garland Davis Family Dentistry  
Laurel, MD**

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*"I've worked with many nationally known Practice Management Companies where I traveled to their location and was overwhelmed with information, most of which was not implemented. Thousands of dollars spent with no lasting results. Working with Case Acceptance Academy is different. He comes to us, training the entire staff, motivating us and showing us how to get things done efficiently and effectively. Equally as important, he holds us accountable. NO push back or backsliding is allowed! I can't think of anyone who would not benefit from working with you. Every health care professional who wants to solidify the business side of their practice would benefit from working with you."*

**Betty Morris, DDS**

**Family Dental Care Center  
Oxon Hill, MD**

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*"We have obviously increased our profits, and gained the trusts of our new patients that have come in. All because I started listening to the patients concerns and not jumping to conclusions about what they may need or want. You gave me a simple foolproof method that works across the board; listen to the patient, don't speak, let them tell you why they need treatment. That way the patient does not feel forced into any unnecessary treatment, and that you really want what is best for them."*

**Nicholas Daniel, DDS**

**Aria Dental of Annapolis  
Annapolis, MD**